



the multifamily group.

Investment Advisors



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Investment Strategy



Summary:

The Multifamily Group is pleased to present Bonita Gardens, a unique, value-add opportunity in Dallas, Texas. Constructed in 1974, the property consists of 136 units averaging 732 square feet. The property offers one and two-bedroom floorplans. 79% of the units (108) are two-bedrooms. The property is currently 92% occupied matching the occupancy rates of 92% in the Dallas-Cedar Crest submarket (Yardi). There are around 70 units that are receiving assistance through local housing authorities. Effective rent growth for the Southeastern Dallas submarket is at 6.4% year-over-year (Yardi). The U.S. Census Bureau shows that 58% of Dallas' population are renters. Bonita Gardens is being offered free and clear of existing debt.

Value-Add:

Rents on the two-bedroom units are \$124/unit/month under the area market rate and can be increased with renovations. The renovations are estimated to be \$1,500 for the 108 units and would cost a total of \$162,000. This would bring an added NOI stream of \$5,400/month and \$64,800/year with a capitalized value of \$864,000 on a 7.5% exit cap.

Location:

Less than 7-miles to downtown Dallas, with easy access to I-45, TX Hwy-175, and Loop-12 makes this area highly sought after. Bonita Gardens has a great level of visibility off Fordham Road with more than 18,800 vehicles passing by per day. The property is within walking distance of two convenience stores and two city parks. The K-12 schools are a quick drive 1.5 to 3-miles away. Paul Quinn College is less than 4-miles away. There is a new retail center planned just 3-miles from the asset bringing new stores and Frost Bank. The Dallas Zoo, which was approved for \$100MM in renovations, and the planned engineering marvel over I-35, Southern Gateway Park, are less than 5-miles away. The American Growth Project ranked Dallas as the 5th fastest-growing city in 2022 considering several factors including GDP and population growth. The U.S. Census Bureau counted 1,304,379 residents in Dallas, Texas in 2020. The metroplex saw 6.5% job growth in the year ending in October 2022, while LA and New York saw 4.3%, according to the latest DFW Resiliency report. DFW is estimated to have grown by another 120,000 people during the pandemic. Amazon, Walmart, Dart Container Corp., Dolco Packaging, Procter and Gamble, and DXP Enterprises Inc. have sprawling warehouses in DFW. Dallas is a continually growing city with six Fortune 500 companies that have relocated here in the last six years.

Investment Highlights

Owners have Infused \$343,500 in Improving the Property

79% Are Two Bedroom Units

Granite Countertops in Every Unit

6.4% YoY Effective Rent Growth In The Submarket - Yardi

Walking Distance of Two Convenience Stores and Two City Parks

Dallas is the 5th Fastest-Growing City in The United States

1.3+ Million Residents In Dallas

DFW - Fastest Growing Metro In Job Growth In United States

Offered Free and Clear

Summary



Bonita Gardens

3410 Fordham Road, Dallas, TX 75216

General

Terms

Address 3410 Fordham Rd Dallas TX, 75216 Year Built 1974 Units 136 Net Rentable SF 100,524 739 SF Average Unit Size Site Size 4.46 Acres Density 30.4 Units/Acre Occupancy 92%

Construction

Foundation Concrete Brick and Hardie Siding Exterior Pitched Roof w/Composite Shingles Roof (Assumed Age of all Roofs is 2017)

Free and Clear

Number of Buildings

Mechanical

Individual Wall Units with Heating & HVAC Cooling Hot Water Individual Electric Water Heaters Wiring Copper Hot & Cold Water - Copper, Sewer -Plumbing Cast Iron

Utilities

Electricity Individually Metered - Tenant Pays Water/Sewer **Owner Pays**

Gas None

Cable/Internet No Contract

Laundry / Washer and Dryers

Laundry One Laundry Room

School Information

School District Dallas ISD

Elementary Elisha M. Pease Elementary

Middle School School

South Oak Cliff High School High School



Useful Links

Tax Information

County Dallas CAD Account No. 00861700170010000 00000816645750000 Tax Rate 2.235%

Tax Detail

Assessed Value \$8,060,470 0.000 City ISD 0.000 County 2.235 College 0.000 0.000 Hospital Other 0.000 Other 2 0.000 2.235% Total

Parking

Paving **Asphalt Total Spaces** Buyer Verify On-Site **Open Spaces** Remove **Covered Spaces** None

Leasing Fees

Application Fee \$55 Administration Fee None \$500 **Security Deposit** Pet Deposit \$500 Pet Rent None Reserved Parking \$25/Month Trash Fee None Pest Control Fee None Month-to-Month Fee None

Personnel

Leasing One Full-Time Two Full-Time and Two Part-Time Maintenance Make-Ready 0 0



Dallas, TX

Notable Transactions

Volara - 480-Units; 1974; Dallas, TX

• Date Sold: 3/14/2022

• Price (Yardi): \$104,729/unit for \$50,270,000

• Artera - 290-Units; 1972; Dallas, TX

• Date Sold: 3/16/2022

• Price (Yardi): \$88,724/unit for \$25,730,000

• Polk Villas - 116-Units; 1973; Dallas, TX

Date Sold: 10/16/2023

• Price (Yardi): \$107,069/unit for \$12,420,000

Bonita Gardens Rent Market Profile

- Average effective rents are \$1,027/month
- Average effective asking rent PSF is \$1.39
- Median Household income is \$54,819/household in the 10-mile radius - CoStar

Economic Profile

Population

- Total Population: 1,304,379 Dallas, Texas
 (2020 U.S. Census Bureau)
- DFW added 1.2 million residents in the last decade growing the population by 20% from 2010-2020 (U.S. Census Bureau)
- 58% of Dallas' Population are Renters (US Census 2018-20

Sector Employment

(Top Sectors Metro Specializations)

- Trade, Transportation & Utilities 21.0%
- Professional & Business Services 18.8%
- Education & Health Services 11.7%
- Government 11.0%
- Lesuire & Hospitality 9.8%





Total Population

1.3MM+

The Property

Amenities

Units

- » Granite Countertops
- » Ceramic Tile
- » Ceiling Fans
- » Vinyl Wood Plank Flooring
- » Spacious Walk-In Closets
- » White/Black Appliances
- » Individual Electric Hot Water Heaters

Community

- » On-Site Leasing Office
- » Laundry Room
- » Controlled Access-Gated Property
- » Courtyard with Picnic Tables and Basketball Hoops
- » Vending Machine Available
- » Easy Access to I-45, TX Hwy-175, and Loop-12 for Commuting to Work, Schools, Daily Necessities, and Entertainment
- » Downtown Dallas is within 7-Miles
- Walking Distance of Two ConvenienceStores and Two City Parks



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Additional Images





























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